



SAWCA's 70th Annual Workers' Compensation Educational Conference Sponsorship Information

We appreciate your interest in participating and sponsoring SAWCA's 70th Annual Convention. Industry participation is an essential element in creating a quality educational event and SAWCA is grateful for your financial support and cooperation.

2018 Exclusive Event & Co-Sponsorship Event Options

SAWCA's 70th Annual Workers Compensation Educational Conference is pleased to offer the following event sponsorships at its 2018 Annual Meeting. Event Sponsorships are great opportunities to demonstrate your support for the educational sessions and networking events provided by SAWCA.

Sponsorships provide maximum exposure to SAWCA attendees through signage at the event and recognition in the convention brochure. You may call Gary Davis (859) 219-0194 to tailor a sponsorship package to meet your specific financial and promotional preferences.

70th ANNUAL SAWCA CONVENTION SPONSORSHIP OPPORTUNITIES FOR CONSIDERATION

Title Sponsor
Full Convention – July 23-27, 2018 **Sold**
Secured By: Verisk's ISO Work Comp Solutions

SAWCA is pleased to announce a new partnership with Verisk's ISO Work Comp Solutions that will include their Title Sponsorship of both the Annual Convention and the All Committee Conference each of the next three years.

Director's Reception & Dinner **Sold**
Monday July 23, 2018
Secured By: NCCI

SAWCA is pleased that NCCI will continue as the exclusive event sponsor of the Directors' Reception & Dinner for both the 2018 Annual Convention and the 2018 All Committee Conference.

Leadership Forums

Tuesday July 24, 2018...10:30AM – 1:00PM

Sponsor All 3 Forums =\$4,000 / Sponsor One Forum = \$1,750

(Available To 1 or Multiple Sponsors)

Medical Director Forum – Open To All Attendees – Dr. Robert Snyder

General Counsel Forum – Invitation Only, State General Counsels – Hon. Scott Curtis

Chief Judges – Invitation Only, Chief ALJ's, - Hon. David Imahara

SAWCA is pleased to offer event sponsorship...either exclusive covering all three forums held on Tuesday morning ...or a co-sponsorship partnering with other industry professionals/companies. Special "Invitation Only" Forums will be held for both Chief Administrative Law Judges and General Counsels of workers' compensation programs throughout our membership. The Medical Directors Forum is open to all attendees. A complimentary brunch will be provided to all forum participants.

An Exclusive Event Sponsor Receives "Multiples" Of Items Below / Event "Co-Sponsors" Receive:

Recognition in Convention Brochure

1 complimentary convention registration

1 complimentary companion/spouse registration

Company name prominently displayed in convention event signage

1 Invitation for Sponsor Plus Guest to "Invitation Only" Directors Reception & Dinner July 23rd.

1 Invitation for Sponsor to "Invitation Only" Executive Committee Lunch July 24th

SAWCA Executive Committee Lunch (New Event For 2018)

Tuesday July 24, 2018...11:30AM – 1:30PM

\$3,000 Exclusive Sponsorship

(Available To 1 Sponsor)

A Special "Invitation Only Lunch" with the SAWCA Executive Committee

SAWCA is pleased to offer an exclusive event sponsorship supporting the newly created SAWCA Executive Committee Lunch. SAWCA's Executive Committee is comprised of the four current SAWCA officers, the immediate past president of SAWCA and its Executive Director. This luncheon will be hosted by Frank McKay, current SAWCA President and the Chairman and Chief Appellate Court Judge for the Georgia State Board of Workers' Compensation. This luncheon will provide an opportunity for the industry representatives who have partnered with SAWCA and for SAWCA's current leadership to each share their concerns, issues, and goals for workers' compensation programs throughout the nation.

Event Sponsor Receives:

Recognition in Convention Brochure

2 complimentary convention registrations

2 complimentary companion/spouse registrations

Company name prominently displayed in convention event signage

2 Invitations for Sponsor Plus Guest to "Invitation Only" Directors Reception & Dinner July 23rd.

2 Invitations for Sponsor Plus Guest to "Invitation Only" Executive Committee Lunch July 24th.

Regulators Roundtable
Tuesday July 24, 2018 / 2:00PM – 5:00PM
Secured By: Equian

Sold

The Regulators Roundtable consists of agency leaders from across the South who come together to discuss challenges, concerns, and issues facing jurisdictions as they strive to provide oversight in an ever-changing workers' compensation industry.

New Attendee Welcome Reception
Tuesday July 24, 2018 / 6:00PM – 6:45PM
\$2,000 Exclusive Sponsorship
(Available To 1 Sponsor)

The New Attendee Welcome Reception is a special event designed to bring all attendees together to welcome those "first-time" participants. Held in the Exhibit Hall this event ensures that both new and old attendees receive a warm and friendly SAWCA – Southern welcome.

Event Sponsor Receives:

- Recognition in Convention Brochure*
 - 1 complimentary convention registration*
 - 1 complimentary companion/spouse registration*
 - Company name prominently displayed in convention event signage*
 - 1 Invitation for Sponsor Plus Guest to "Invitation Only" Directors Reception & Dinner July 23rd*
 - 1 Invitation for Sponsor Plus Guest to "Invitation Only" Executive Committee Lunch July 24th*
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President's Reception
Tuesday July 24, 2018 / 6:30PM – 8:00PM
(Available To 2 Additional Co-Sponsors / \$3,000 each)
Current Co-Sponsors: WCI – Workers' Compensation Institute
HealthSmart Casualty Claims Solutions

The President's Reception represents one of the premier events at the 70th Annual SAWCA Convention open to all attendees. Highlights will be passed appetizers, carving stations, and complimentary beer, wine, and premium brands in an atmosphere of relaxed elegance.

Event Co-Sponsors Receive:

- Recognition in Convention Brochure*
- 2 complimentary convention registration*
- 2 complimentary companion/spouse registration*
- Company name prominently displayed in convention event signage*
- 2 Invitations for Sponsor Plus Guest to "Invitation Only" Directors Reception & Dinner July 23rd*
- 2 Invitations for Sponsor Plus Guest to "Invitation Only" Executive Committee Lunch July 24th*
- 50% Discount Off Exhibit Booth (Excludes convention registration)*

Continental Breakfast
Wednesday & Thursday – July 25 & July 26 / 7:30AM – 9:00AM
Secured By: Optum

Sold

Carrier / Employer Breakfast Meeting (Invitation Only)
Wednesday – July 25, 2018 / 7:30AM – 9:00AM
All Insurance Carriers & Employers Attending SAWCA Will Receive An Invitation
\$1,750 Exclusive Sponsorship
(Available To 1 Sponsor)

The “Carrier/Employer Breakfast Meeting” is an opportunity for insurance carriers and employers to enjoy a meal and conversation focused on the unique concerns of their industry. 2018 will be the third year for this event that was started by AIG and Safety National. Carriers and Employers...be sure to mark your calendar and join fellow professionals.

Event Sponsor Receives:

- Signage at Event / Recognition in Convention Brochure*
- 1 complimentary convention registration*
- 1 complimentary companion/spouse registration*
- Company name prominently displayed in convention signage*
- 1 Invitation for Sponsor Plus Guest to “Invitation Only” Directors Reception & Dinner July 23rd.*
- 1 Invitation for Sponsor Plus Guest to “Invitation Only” Executive Committee Lunch July 24th.*
- 50% Discount Off Exhibit Booth (Excludes convention registration)*

State Commissioner’s Breakfast Meeting (Invitation Only)
Wednesday – July 25, 2018 / 7:30AM – 9:00AM
Hosted By Frank McKay (Georgia)
Secured By: LCI Workers’ Comp (Louisiana Construction & Industry Self Insurers Fund)

Sold

Mid-Morning Refreshment Breaks
Wednesday & Thursday – July 25 & July 26 / 10:15AM – 10:30AM
Secured By Concentra, Inc.

Sold

Lunch With The Committees

Wednesday July 25, 2018 / 11:30AM – 1:15PM

(Available For 1 Exclusive Sponsorship = \$3,500 / 2 Co-Sponsorships at \$2,000 ea.)

SAWCA's Six Committees welcome all attendees to "Lunch with the Committees"...an opportunity to enjoy a meal while discussing issues and topics that represent your concerns in a casual and open format. In only its 2nd year as a regular event this lunch has become an emerging favorite of the convention with its ease of access to all committees...so pick your topic...fill your plate...and join the committee of choice.

An Exclusive Event Sponsor Receives "Multiples" Of Items Below / Event "Co-Sponsors" Receive:

Recognition in Convention Brochure

1 complimentary convention registration

1 complimentary companion/spouse registration

Company name prominently displayed in convention event signage

1 Invitation for Sponsor Plus Guest to "Invitation Only" Directors Reception & Dinner July 23rd.

1 Invitation for Sponsor to "Invitation Only" Executive Committee Lunch July 24th

50% Discount Off Exhibit Booth (Excludes convention registration)

Afternoon Refreshment Breaks

Wednesday & Thursday – July 25 & July 26 / 2:30PM – 2:45PM

Secured By Trean Corp.

Sold

70th Annual "Convention Lunch"

Thursday – July 26 / 12:30PM – 1:30PM

Secured By Safety National

Sold

SAWCA's "Directors Cup" Reception & Dinner

Thursday – July 26 / 7:00PM – 11:00PM

(Available To 4 Co-Sponsors = \$3,000 ea. / 1 Sold & 3 Remaining)

Current Co-Sponsors: UBS Financial Services

SAWCA's Thursday night networking reception & dinner is always a very popular event...and at The Salamander it will take on the atmosphere commiserate with the surroundings of the equestrian and wine country of Northern Virginia. A not-to-miss event!

Event "Co-Sponsors" Receive:

Recognition in Convention Brochure

2 complimentary convention registrations

2 complimentary companion/spouse registrations

Company name prominently displayed in convention event signage

2 Invitations for Sponsor Plus Guest to "Invitation Only" Directors Reception & Dinner July 23rd

2 Invitations for Sponsor Plus Guest to "Invitation Only" Executive Committee Lunch July 24th

50% Discount Off Exhibit Booth (Excludes convention registration)

“Farewell Grits Breakfast”

Friday July 27, 2018 / 7:30AM – 9:00AM

(Available For 1 Exclusive Sponsorship = \$3,500 / 2 Co-Sponsorships at \$2,000 ea.)

The “Farewell Grits Breakfast” is an attendee favorite with a full breakfast & all the trimmings... but no guarantee that the grits will be like Grandma used to make...after all, Grandma ain’t in the kitchen.

An Exclusive Event Sponsor Receives “Multiples” Of Items Below / Event “Co-Sponsors” Receive:

Recognition in Convention Brochure & Company prominently displayed in convention signage

1 complimentary convention registration

1 complimentary companion/spouse registration

1 Invitation for Sponsor Plus Guest to “Invitation Only” Directors Reception & Dinner July 23rd.

1 Invitation for Sponsor Plus Guest to “Invitation Only” Executive Committee Lunch July 24th

50% Discount Off Exhibit Booth (Excludes convention registration)

Platinum Sponsorship...\$1,000

Demonstrate your support for SAWCA through your “Platinum” level financial sponsorship.

All “Platinum” Sponsors receive:

1 Complimentary Registration To 70th Annual SAWCA Convention, July 23-27, 2018 / The Salamander / Middleburg, Virginia

1 Complimentary Spouse/Companion Registration To 70th Annual SAWCA Convention, July 23-27, 2018 / The Salamander / Middleburg, Virginia

1 Invitation Plus Guest to the “Invitation Only” Board of Directors Reception & Dinner at the 70th Annual SAWCA Convention, July 23, 2018 / The Salamander / Middleburg, Virginia

Recognition In Convention/Conference Brochures

Signage at Convention Recognizing Sponsorship Level